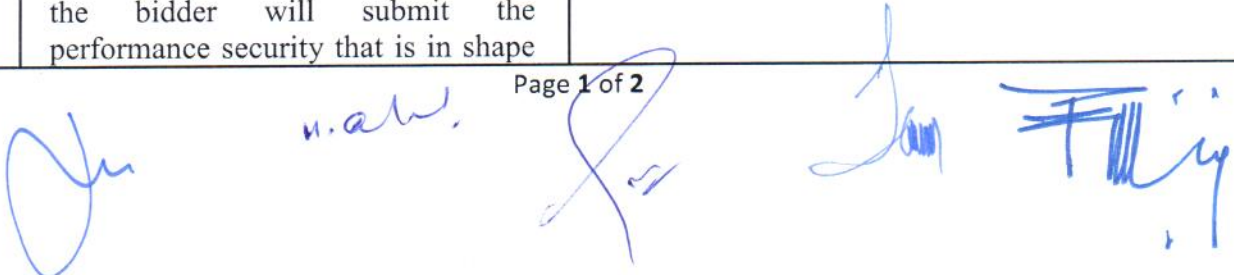


**Addendum No. 1 to IFB # 1-100/Proc/OEM Warranty/BISP/2021**  
**Procurement of OEM Extended Warranty for HP/IBM Servers, Software & Storage**  
**Minutes of Pre-Bid Meeting**

A pre-bid meeting as required by the IFB & Bid Documents for “Procurement of OEM Extended Warranty for HP/IBM Servers, Software and Storage Equipment” was held on 5<sup>th</sup> March, 2021 at 11:30 hours in the 2nd floor committee room of the BISP HQ, Islamabad. The BISP team and prospective bidders attended the scheduled pre-bid meeting. The table below presents queries and clarifications of the bidder Vis a Vis BISP response.

2. Please note that the information being provided vide this “Addendum No.1/Minutes of the Pre-Bid Meeting” shall be the integral part of the Bidding Documents for submission of Bids, failure to comply pre-bid meeting instructions shall be considered as non-responsiveness. Except this addition the rest of the terms and conditions of the Bidding Documents shall remain the same.

| Sr. # | Queries  | Response of BISP  |
|-------|--|---|
| 1     | Reference Part One Section III of the bidding documents, BISP requires OEM Standard Extended Warranty for three years with parts, labor and onsite support. clarity is required about the support model BISP will require i.e. 24/7 on site support through Principal Resource or Authorized Partner resource?   | BISP requires OEM Extended Warranty for three years with parts, labor and onsite support with 24/7 response time for severity 1 tickets and next business Day resolution for both the Lots. The support services shall be provided through OEM’s Partner’s Certified Resource.  |
| 2     | Reference Part Two Section II, SCC Payment (GCC Clause 9). “Payment shall be made only in Pak. Rupees. The total price of three years extended warranty shall be divided into three equal instalments”.<br><br>As per above point bidder will pay the payment to the Principal upfront for 3 years but will receive from BISP on annual basis. This is not viable to the bidder, the Bidder finance department will add financial cost in it like today \$ rate is 160 after one year it will be 220 and so on but this will not viable to the BISP.<br><br>We request to change this clause and facilitate a full payment after providing the backline support certificate/proof of activation. Also the bidder will submit the performance security that is in shape | Reference Part Two Section II, SCC Payment (GCC Clause 9). The payment Clause shall be replaced with the following:<br>“Three years payment shall be made upon submission of OEM’s backline support/proof of activation and submission of Performance Bank Guarantee for the period of three years from the date of extended warranty activation. |



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|  | <p>of BG (Ref:GCC Clause: 14) i.e. 10% of the total quoted value. So, request to change the payment terms full payment within 30 days or else as a replacement for of per annum.</p> |  |
|--|--|--|

*Handwritten signatures and initials in blue ink:*  
A large cursive signature on the left, followed by the initials "n.a.w.", a signature that appears to be "S. J.", another signature, and a signature that appears to be "F. J. J."