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**Government of Pakistan**  
**Benazir Income Support Programme**  
**F-Block, Pak. Secretariat, Islamabad**

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No. [1-124/Proc/FR & DR Site/BISP/2021]

Islamabad, the 11<sup>th</sup> March 2022

**Subject: - MINUTES OF PRE-BID MEETING – PROCUREMENT OF PERIMETER & CORE FIREWALL FOR BISP HQ -RFB-[1-124/PROC/FR & DR SITE/BISP/2021]**

A Request for Bids (RFB) Notice was published on 26<sup>th</sup> February 2022 in the combined edition of Newspapers namely, "Roziama Dunya" and "The Express Tribune" and also posted on the websites of Public Procurement Regulatory Authority & BISP in accordance with Public Procurement Rules, 2004 (Single Stage One Envelope Procedure) for "**Procurement of Perimeter & Core Firewall for BISP HQ**".

2. As pre-fixed in the RFB Notice, a Pre-Bid meeting was held on 4<sup>th</sup> March 2022 at 1100 hours at Second floor, Conference Room, BISP HQ, F-Block, Secretariat, Islamabad, to answer the technical queries and provide clarifications on the terms and conditions of the bidding document to the prospective bidders or their representatives. Director Cyber Security, BISP-HQ, ADG-IT BISP-HQ, being the members of **Technical-Sub-Committee**, Support Staff and Procurement Specialist; and the four (4) representatives of the bidders attended the meeting. The attendance sheet of the bidders' representative and those of the members of the participant from Procurement Evaluation Committee (PEC) are attached at Annex-A & Annex-B respectively.

**Proceedings of Meeting:**

3. The representatives of the bidders sought certain clarifications which were addressed by BISP Technical Team accordingly, the Intellectual discussion and question answer session in Pre-bid meeting for the “Procurement of Perimeter & Core Firewall for BISP HQ” was further extended vide emails. The overall synopsis are recorded hereunder:

Ser#	Company	Bidder/Firm Queries	BISP Responces
1	ProNet	12 x 1G Ports are Ethernet Based and are not fiber ports?	Ethernet Ports
2	ProNet	Loaded Ports Means with all Ports SFPs?	Yes
3	ProNet	Single Mode or Multimode?	MultiMode-SR (Short Range)
4	ProNet	Number of 1G, 10G and 40 G SFPs?	Already mentioned in tender specifications.
5		<b>Licenses Required for DataCentre (Core FireWall)</b>	
a	ProNet, NETS	Intrusion and malware protection	Yes
b	ProNet, NETS	DNS Security?	Yes
c	ProNet, NETS	SSL VPN?	Yes, 1000 connections minimum
d	ProNet, NETS	URL Filtering?	Not mandatory
e	ProNet, NETS	IoT Security?	Not mandatory
f	ProNet, NETS	Enterprise Label DLP?	Not mandatory
g	ProNet, NETS	SaaS Security?	Not mandatory
6	ProNet	Enterprise DLP license require Panorama that is additional to mentioned requirement, else DLP license will not work with PA FW only.	Not mandatory
7	ProNet	SaaS security needs subscription to data lake which is licensed per TB per year. This is additional to standard firewall requirement.	Not mandatory
8	ProNet	Estimated distance between two Core Firewalls for HA connectivity. Standard HA cable size of Palo Alto is 5m. please confirm if it is sufficient?	Yes, 5M Cable is ok
9	NETS, WATEEN	Dedicated On Prem Sandbox?	Yes sandboxing is required but selection between on prem/cloud is vendor progative

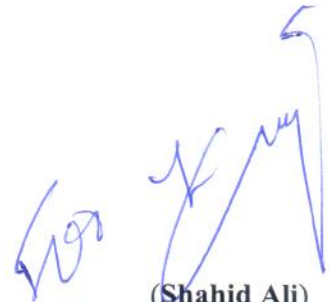
10	NETS	Certified Engineers Requirement (Change to Expert/Architect Level Certificate)?	Expert Level
11	NETS	Does BISP Requires Centralized Firewall Management Centre for Perimeter Firewall?	Good to Have
12	NETS	Training on Perimeter Firewall?	Yes
13	NETS	MFA on or along Core Firewall?	
14	NETS, ProNet	EOL and EOS? Consider only EOL not EOS	Quoted product should not be End of Sale for next 1 Year and should not be End of Support in next 3 years
15	NETS	Extend Completion period from 8-10 Weeks to 12-16 Weeks?	8-10 Weeks
16	WATEEN	In lot- 2, only leaders in Gartner magic quadrant are allowed to participate. Kindly allow challengers in Gartner magic quadrant as well for better competition	Yes challengers can participate
17	ProNet, NETS, WATEEN	Is there requirement for SSL licenses on <b>Perimeter Firewall</b> ? If so, kindly share number of SSL licenses to be quoted.	Yes, and minimum 600 connections.
18	WATEEN	8 x RJ45 ports are mentioned; kindly confirm if these are 100M or 1G ports?	1G Ports
19	NETS, WATEEN	1 x Serial port is required; kindly confirm the purpose of it serial port? If it is for console port, can we use RJ-45/USB port for console?	RJ 45 / USB port may also be considered for console access. Serial port is not mandatory
20	WATEEN	Throughput for FW + AVC + Intrusion Prevention System should be 4Gbps is required; kindly confirm if this is based on enterprise mix traffic?	Please update throughput for enterprise mix traffic(NGFW) which includes FW, AVC and IPS >= 4.6Gbps

4. During discussions, representatives of the bidders were also briefed with respect to the following necessary bidding requirements for submission of bids: -

- a) The pertinent Procurement is based on separate lots, bidder can bid for each or all lots.

- b) In technical specification the compliance of all the technical requirements are mandatory.
- c) Additional and Related Information are the integral part of the bidding document.
- d) The qualification criteria must be fulfilled in every manner with all required documents/evidences, failing to do so will lead to disqualification.

5. The Technical Team also provided their email address for seeking any further clarifications on technical aspects of the overall project.



**(Shahid Ali)**

Director (Procurement)

Benazir Income Support Programme(BISP)

**F-Block, Pak. Secretariat, Islamabad**

ATTENDANCE SHEET





Representatives of the Firms/Bidders

(Answer A)

MEETING: Pre Bid Meeting for Procurement of perimeter & core firewall for bisp HQ  
RFB# 1-124/PROC/PR & DR sites/BISP/2021

VENUE: BISP Headquarter, F-Block, Pak. Secretariat, and Islamabad.

DATE & TIME: 04 March, 2022 at 1100 hours

Sr. #	Firm Name	Representative Name	Contact /Email	Signature
1.	PRONET PVT LTD.	Shamik Anjum. Noor-ul-Ain	sanjum@pro-net.net noorulainfayaz19@gmail.com	
2.	National Engineers	Sohaib Safdar Usman Gillani	Sohaib.Safdar@NE.com.pk 0300-8665297	
3.	Fortinet	Amin Hassan	amin@fortinet.com 0301-0668644	
4.	Reuters	Amin Azami	amin.azami@reuters.com 03368084116	
5.				

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**ATTENDANCE SHEET**

(Annex-B)

**Members of Procurement Evaluation Committee/ Technical Sub- Committee**

MEETING: Pre Bid Meeting for Procurement of perimeter & core firewall for bisp  
 HQ RFB# 1-124/PROC/PR & DR sites/BISP/2021  
 VENUE: BISP Headquarter, F-Block, Pak. Secretariat, Islamabad  
 DATE & TIME: 04 March, 2022 at 1100 hours

Sr. #	Name & Designation	Signatures
1.	Director General (CCT) Chairman-PEC	
2.	Director General (Technology) Member-PEC	
3.	Director (Procurement) Member/Secretary- PEC <i>and Sr.</i>	
4.	Additional Director general (IT) Member- PEC <i>member/secretary</i> Sub-Technical Committee	<i>Arif</i> <i>(initial)</i>
5.	Director (F&A) Member- PEC	
6.	Network Security Specialist Member-(Sub-Technical Committee)	
7.	Director Cyber Security Member-(Sub-Technical Committee)	<i>M. J. Farooq</i>