



GOVERNMENT OF PAKISTAN  
BENAZIR INCOME SUPPORT PROGRAMME  
F-BLOCK, PAK SECRETARIAT, ISLAMABAD

\* \* \* \* \*

No. 1-139/Proc/Opr.Review/T.Wazaif/CCT/2022

Islamabad, the February 16, 2024

Subject: **NOTIFICATION OF THE TECHNICAL EVALUATION REPORT (TER) & OPENING OF FINANCIAL PROPOSALS - HIRING OF THIRD PARTY REVIEW FIRM FOR OPERATIONAL REVIEW OF BENAZIR TALEEMI WAZAIF**

Reference your **Technical & Financial Proposals** submitted by your firm on May 31, 2023 for the subject activity.

2. In this regards it is to notify that **Benazir Income Support Programme (BISP)** has concluded the technical evaluation process. The Technical Evaluation Report in the light of Clause # 23 of Instruction to Consultant (ITC) of RFP portion is hereby attached for your information/action; which disseminate the complete information regarding Consultant's overall technical score, as well as scores obtained for each criterion and sub-criterion. The financial proposal of the technically disqualified firm (s) will be returned unopened after completing the selection process and Contract signing.

3. The technically qualified firms are further notified that the public opening of the "Financial Proposals" is scheduled to be held on **Thursday February 29<sup>th</sup>, 2024 at 14:00** hours at Conference Room, Ground Floor, BISP HQ Secretariat, F - Block, Pak. Secretariat, Islamabad.

4. It is therefore requested to kindly make it convenient to attend the scheduled opening of the financial proposal. The representative of the firms should be duly authorized to attend the public opening of Financial Proposals.

  
Deputy Director (Procurement)

**Distribution List:**

1. **Mr. Ijaz Hussain Rizvi**  
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[abbas.ali@pk.ey.com](mailto:abbas.ali@pk.ey.com)

**Copy for information to: Director General (CCT)/Chairman of PEC, BISP, Islamabad**

## TECHNICAL EVALUATION REPORT

### Hiring of Third Party Review Firm for Operational Review of Benazir Taleemi Wazaif

1	Name of Procuring Agency:	Benazir Income Support Programme (BISP)
2	Method of Procurement:	Quality and Cost Based Selection (QCBS) under World Bank's Procurement Regulations for IPF Borrowers July 2016, [Revised November 2017 and August 2018] ("WB Procurement Regulations")
3	Title of Procurement:	Hiring of Third Party Review Firm for Operational Review of Benazir Taleemi Wazaif
4	Tender Inquiry No:	1-139/Proc/Opr.Review/T.Wazaif/CCT/2022
5	PPRA Ref. No. (TSE):	TS 500915 E
6	Date & Time for EOI Closing:	3 <sup>rd</sup> February at 1600 hours
7	No of EOIs Received:	Nineteen (19)

Sr. #	Firm Name
1	M/s Associates in Development (Pvt.) Ltd., Islamabad
2	M/s FINCON Services
3	M/s Himat Consulting Private Limited (HCPL)
4	M/s International Consulting Associates (Pvt) Ltd.
5	M/s MM Pakistan, Pvt Ltd.
6	M/s EY Ford Rhodes Chartered Accountants (EY)
7	M/s Aslam Malik & Co. Chartered Accountants
8	M/s GAT Consulting (Pvt) Limited
9	M/s Innovative Development Strategies (Private) Limited
10	M/s UHY Hassan Naeem & Co. Chartered Accountants
11	M/s Oxford Policy Management (OPM)
<b><u>Joint Venture</u></b>	
12	M/s Shahid Javid Burki Institute of Public Policy at NetSol (BIPP)- <b>Lead Partner</b>
	M/s Nauman Javed Hassnan Rashid Chartered Accountants (NJHR)- <b>Associated Partner (JV Partner)</b>
<b><u>Joint Venture/Association</u></b>	
13	M/s Tameer-Hayat Community Foundation (THCF) with 29 Associating/Members' Firms
<b><u>Joint Venture</u></b>	
14	M/s PACE Technologies (Pvt) Limited
	M/s Innovision Consultants
<b><u>Joint Venture</u></b>	
15	M/s Razaqat Babar & Co. Chartered Accountants- <b>Lead Partner</b>
	M/s Human Resource Development Center (HRDC) IM Sciences- <b>JV Partner</b>
<b><u>Joint Venture/Association</u></b>	
16	M/s SKAFS Consultants (Pvt) Limited- <b>Leading Partner</b>
	M/s SUKH (Pvt) Limited - Associating/JV Partner
	M/s SUKH Development Foundation- Associating/JV Partner
<b><u>Joint Venture</u></b>	
17	M/s Rural Empowerment and Institutional Development (REPID)- <b>Leading Partner</b>
	M/s Khuram Welfare Home- <b>JV Partner</b>



		<b>Joint Venture/Consortium/Sub-Consultant</b>													
		18	M/s Renda Haroon Zakaria & Company (RHZCO)- <b>Leading Partner</b>												
			M/s InvestConsult - JV/Consortium Partner												
			M/s Aamir Salman Rizwan Chartered Accountants- <b>Sub-consultant association</b>												
		<b>Association/Sub-Consultant</b>													
		19	M/s Tabadlab (Private) Limited- <b>Leading Partner</b>												
			M/s IPSOS- Sub-consultant												
8	No of EOIs Shortlisted and Issued RFP	<b>Five (05)</b>													
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9	No of Proposals received:	<b>Four (04)</b>													
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10	Criteria for Evaluation of Technical Proposals:	<table border="1"> <thead> <tr> <th>Sr. #</th> <th>Criterion</th> <th>Points</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Specific experience i.e. to submit in the technical proposal the documentary evidences of assignments related to Project/Organizational Operational Reviews/Performance Audit preferably in Cash Transfer Programmes successfully conducted by the Consultant in Public/Private sectors that best illustrate the requirements mentioned in the Section-7-TORs.</td> <td style="text-align: center;"><b>10</b></td> </tr> <tr> <td>2.</td> <td>Adequacy and quality of the proposed Approach &amp; Methodology, sampling techniques, and Work Plan in responding to the Terms of Reference (TORs)</td> <td style="text-align: center;"><b>50</b></td> </tr> </tbody> </table>		Sr. #	Criterion	Points	1.	Specific experience i.e. to submit in the technical proposal the documentary evidences of assignments related to Project/Organizational Operational Reviews/Performance Audit preferably in Cash Transfer Programmes successfully conducted by the Consultant in Public/Private sectors that best illustrate the requirements mentioned in the Section-7-TORs.	<b>10</b>	2.	Adequacy and quality of the proposed Approach & Methodology, sampling techniques, and Work Plan in responding to the Terms of Reference (TORs)	<b>50</b>			
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2.	Adequacy and quality of the proposed Approach & Methodology, sampling techniques, and Work Plan in responding to the Terms of Reference (TORs)	<b>50</b>													

		The number of points to be assigned to the following sub-criteria and relevant weights:	
2.1	<b>Technical Approach &amp; Methodology and Sampling Techniques</b>  [Notes to the Consultants: <i>The Client will assess whether the proposed technical approach and methodology is clear, responds to and cover the all components requirements, and objectives being elaborated in the TORs, whether the sampling techniques are representative, generalized and is appropriate to achieve the desire objectives and outputs or otherwise</i> ]	35	
2.2	<b>Work Plan</b>  [It will be assessed that work plan is responding to the given timelines of the client, realistic, implementable and covering all the aspects/components of the assignment]	10	
2.3	<b>Organization and Staffing</b>  [It will be assessed that overall team composition is balanced i.e. Key Experts & Non-Key Experts and has an appropriate skills mix, and the work plan has right input of Experts]	5	
3.	<b>Key Experts' qualifications and competency for the Assignment:</b>	<b>40</b>	
	<i>{Notes to Consultant: each position number corresponds to the same for the Key Experts in Form TECH-6 to be prepared by the Consultant}.</i>  The number of points to be assigned to each of the below positions or disciplines shall be determined considering the following sub criteria and relevant percentage weights:		
(a)	General qualifications (general education, training, and experience):	10%	
(b)	Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments):	80%	
(c)	Relevant experience in the region (local culture/gender sensitive/difficult to reach locations or administrative system, government organization, has performed relevant/specific tasks and assignments etc).	10%	
	<b>Total Weight</b>	<b>100%</b>	
3.1	<b><u>Team Leader:</u></b>  Ph.D. (preferably) or university degree (16 years of education) in economics or development studies or social sciences, with 10 years of M&E related experience (planning, supervision, and execution). S/he shall possess experience of leading surveys and analyzing data using mixed methods.	10	
3.2	<b><u>Monitoring and Evaluation Expert:</u></b>  University degree (16 years of education) in economics or development studies or social sciences. S/he should have minimum 10 years of demonstrated experience in M&E with reference to surveys and implementation of social safety nets.	7.5	
	<b><u>Statistician/Data Analysis Specialist:</u></b>	7.5	

3.3	At least 5 years of experience in sampling techniques, data processing and analysis. S/he should have university degree (16 years of education), in statistics or a related field and be fully proficient with STATA/SPSS.	
3.4	<b><u>MIS/IT Expert:</u></b> University degree (16 years of education) in IT or related field. S/he should have at least 5 years of experience in designing customized software applications for the surveys including creation of dashboards and web-based solution. S/he should have complete command on the use of Android application for creating survey tools and other customized solutions.	7.5
3.5	<b><u>Operations/Logistics Management Expert</u></b> University degree (16 years of education) in Business Administration. S/he should have at least 5 years of experience in managing operations related to large scale surveys.	7.5
<b>Total Points =</b>		<b>100</b>

11 No of Technical Proposals Technically Qualified:

**Three (03)**

Sr. #	Firm Name	Marks obtained out of total 100
1.	M/s Associates in Development (Pvt.) Ltd., Islamabad	79.38
2.	M/s International Consulting Associates (Pvt) Ltd.	*61.90
3.	M/s EY Ford Rhodes Chartered Accountants (EY)	72.83
4.	M/s GAT Consulting (Pvt) Limited	75.10

\*The minimum technical score (St) required to pass is: 70%

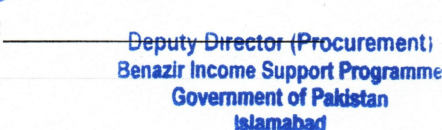
Consultant's overall technical score, as well as scores obtained for each criterion and sub-criterion is attached at Annex – 1.

12 Conclusions and Recommendations

In view of above, Procurement Evaluation Committee (PEC) recommended the three firms i.e. M/s Associates in Development Pvt. Limited, M/s GAT Consulting Private Limited and M/s EY Ford Rhodes Chartered Accountants (EY) as technically qualified for next stage of the procurement process i.e. to open their financial proposals and to return the financial proposal of technically disqualified Firm i.e. M/s International Consulting Associates (Pvt) Ltd. being un-opened & sealed.

Name : H. Abrar ul Haq Awan

Signature: 

Official Stamp:   
 Deputy Director (Procurement)  
 Benazir Income Support Programme  
 Government of Pakistan  
 Islamabad